



# Is Freelancing Over?









Campagnolo



cannondale



Gazelle



Atala



Bianchi

COLNAGO



PINARELLO



Banshee



OPTIMA

VIKING

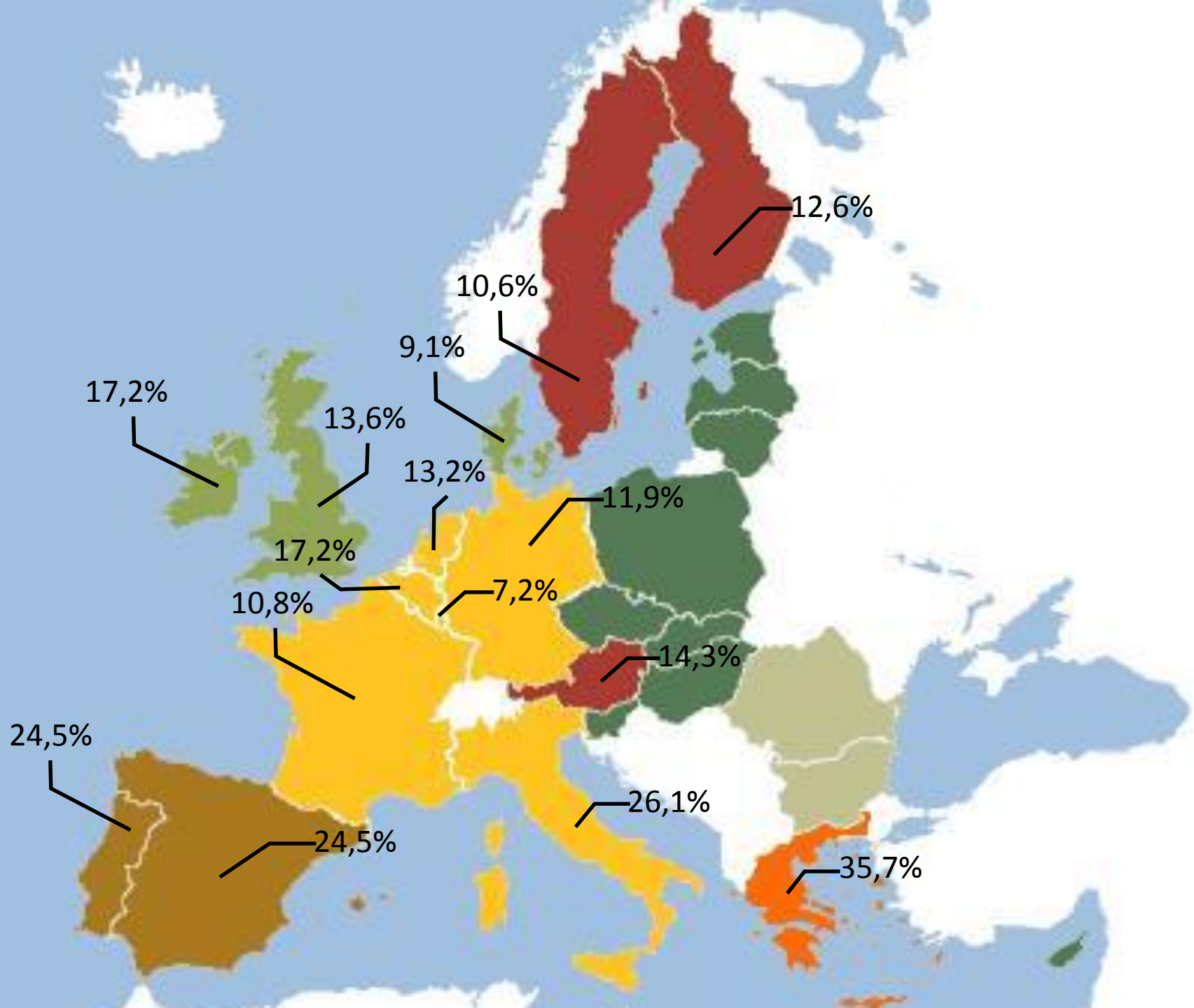


GUNNAR


























I'm a translator  
My cleaning lady  
earn more  
than I do!

Je suis traducteur  
et ma femme  
de ménage  
gagne plus que moi !







- 31% never charge extra fees
- 87.9% do not charge a fee for late payments
- 56% do not belong to any professional organizations
- 43.7% do not feel the need to charge anything when a job is canceled
- 22.7% do not require a purchase order
- 40% report not having enough work
- 21.9% do not have payment terms
- 20% do not enforce them
- 75% will work even if they are really sick
- 57% are almost fully dependent on agencies for work
- 41.5% often work on weekends
- 13% accept all projects they are offered













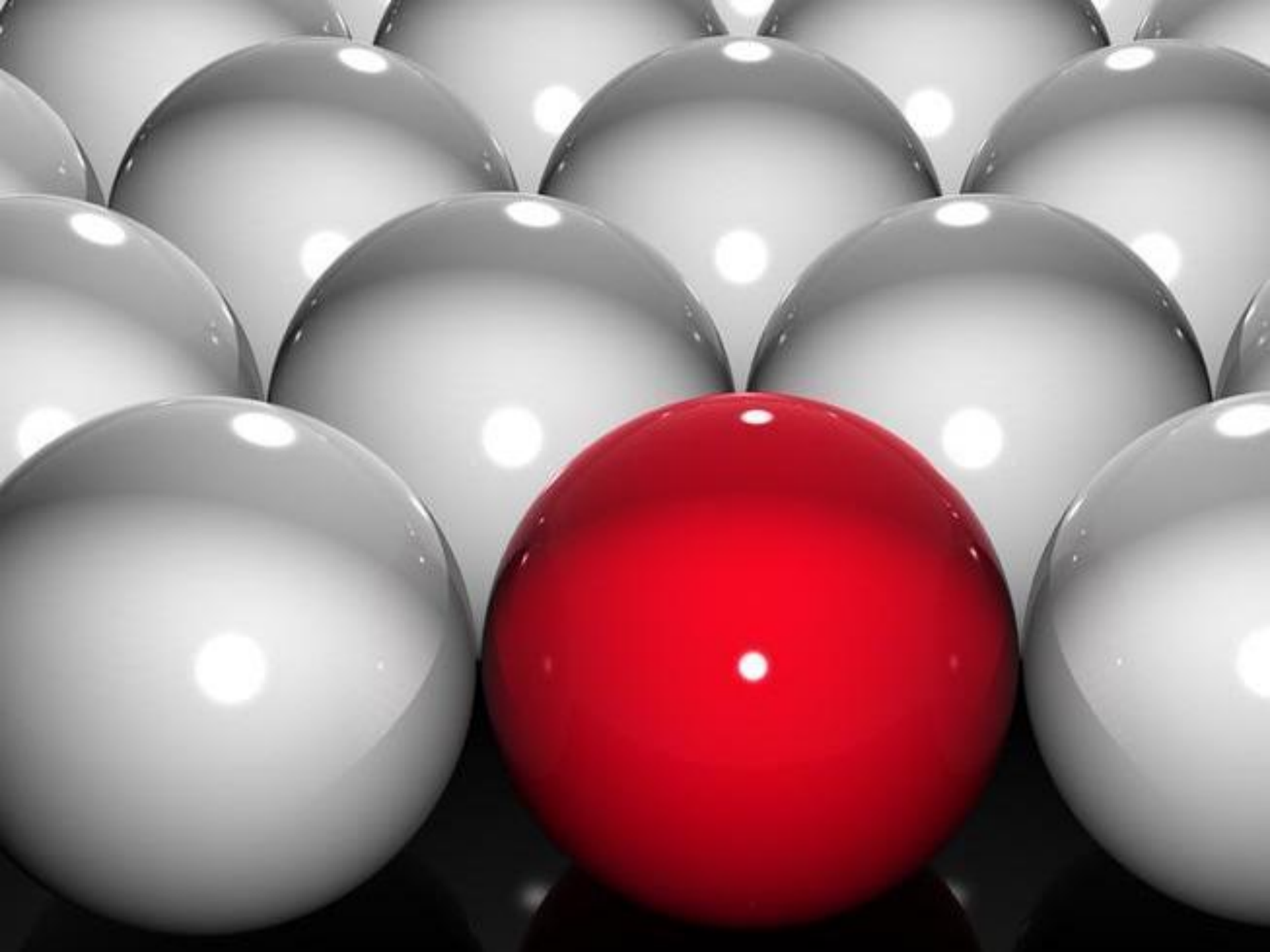






PAST DUE









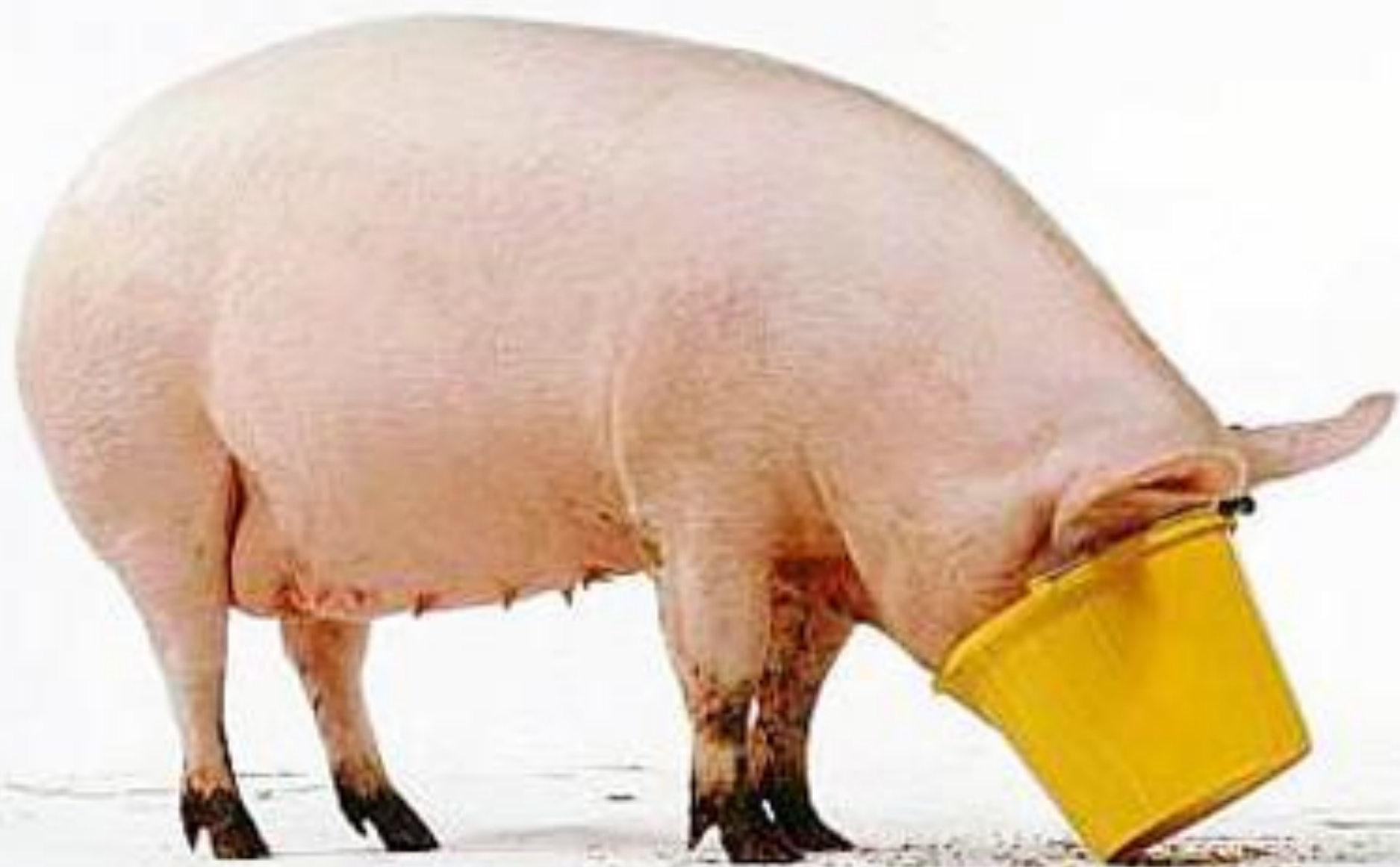












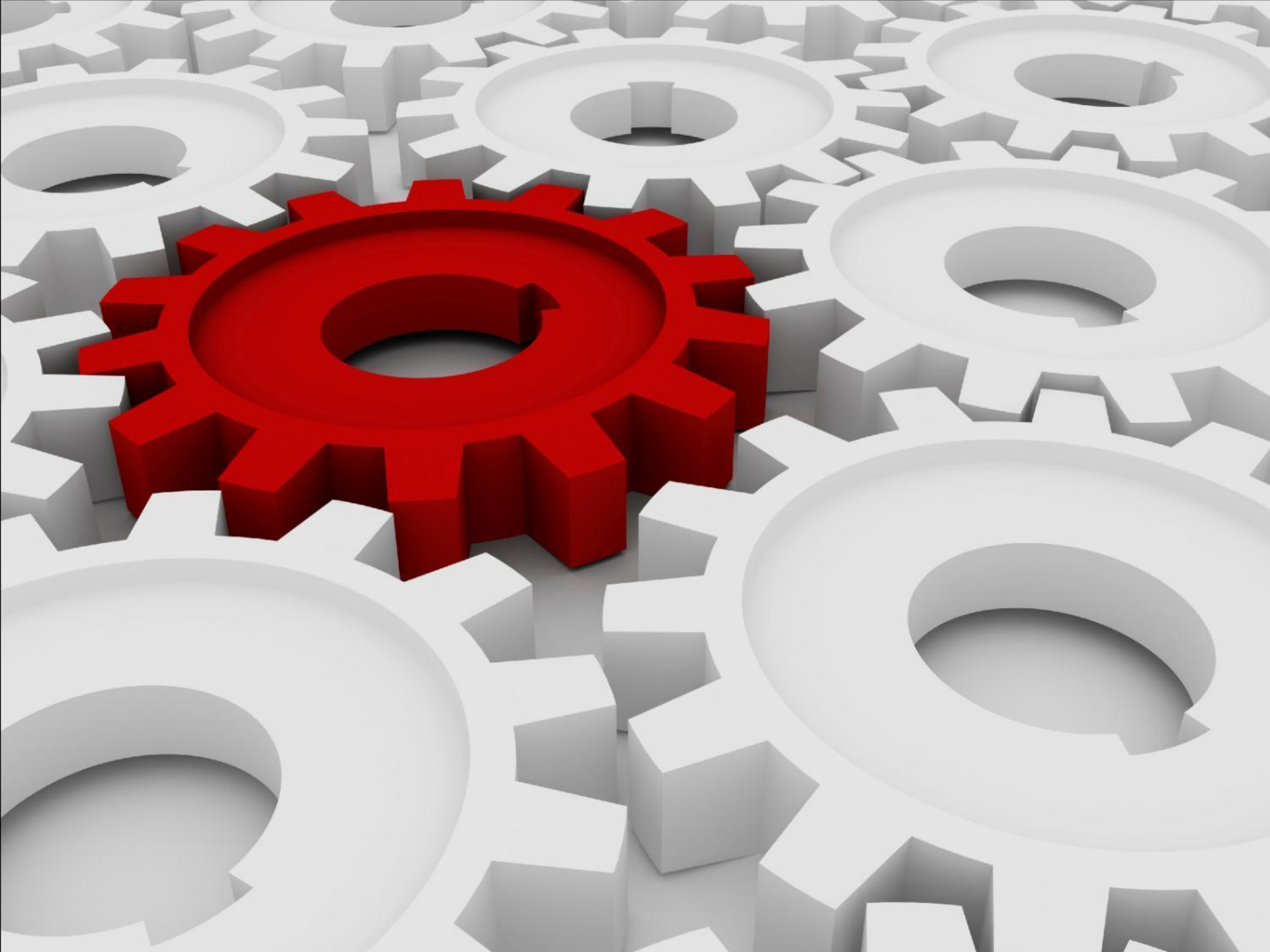
















# Thank you

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